TERMITE TREATMENT PROPOSAL

Street address	City	State / ZIP	Date of proposal	Pages
1426 East Laguna Drive	Tempe	AZ 85282	10/08/2026	4

ST

Saguaro Termite & Pest Control

2450 West Indian School Road
Phoenix, AZ 85015
(602) 555-0146
office@saguarotermite.com

Business license no. 9271
Date inspected 10/06/2026
Inspected by Tomás Villarreal

Requested by: Gloria and Steven Marsh Phone: (480) 555-0152

Mailing address: 1426 East Laguna Drive, Tempe, AZ 85282

Type of construction: ☑ Slab on grade ☐ Crawl space ☐ Basement ☐ Combination

Inspection findings

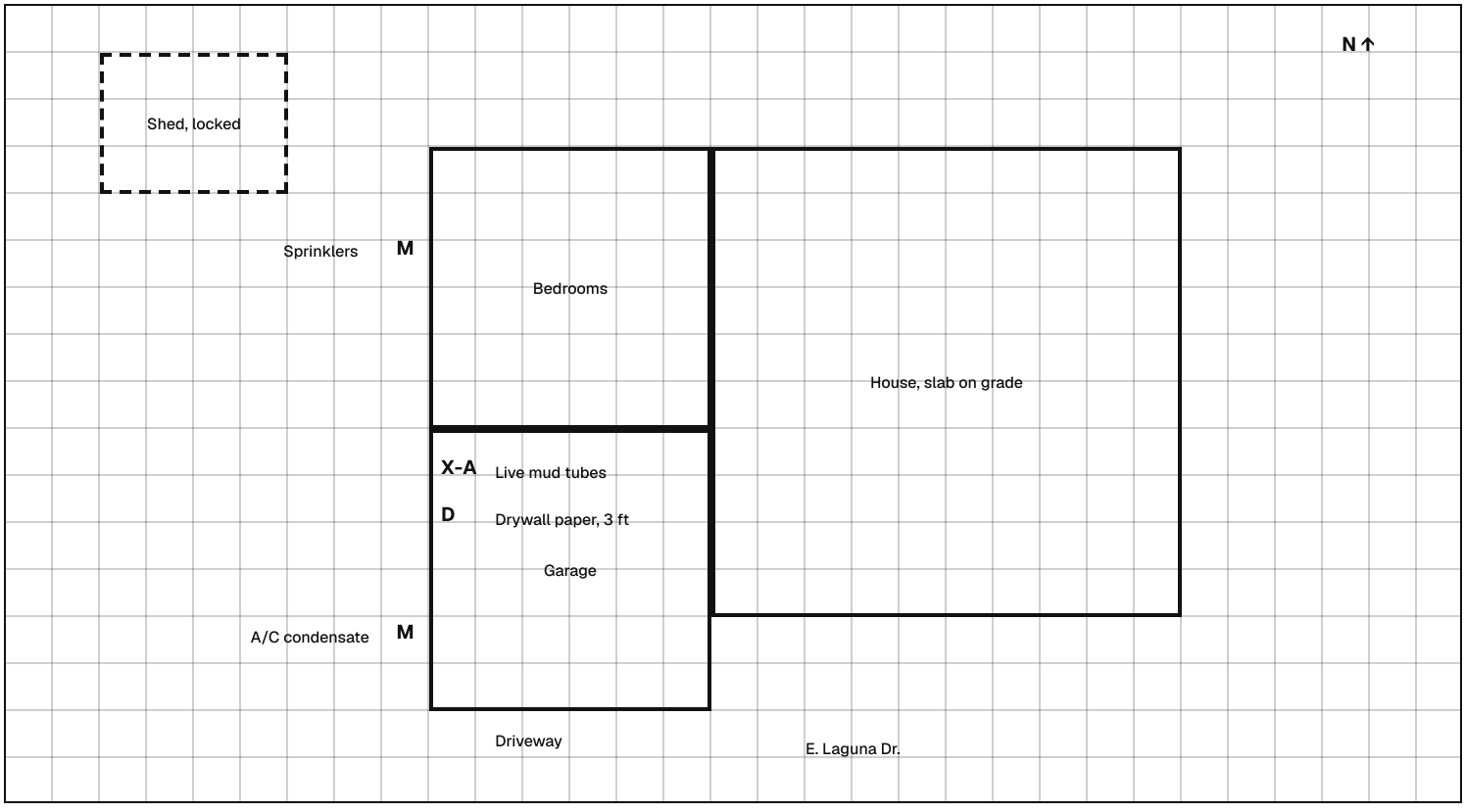
This work is: ☐ Preventative ☑ Corrective

Evidence of infestation or damage: Active mud tubes with live workers on the garage west stem wall, 4 ft from the garage's north wall. Damaged drywall paper at the base of that wall, about 3 linear ft. Patched drill holes in the garage slab from an earlier treatment by another company.

Infestation is: ☑ Active ☐ Inactive ☐ None seen

Diagram 1: Evidence of infestation or damage

Scale: 1 square = 4 ft



X Evidence (A active, I inactive) **D** Damage **M** Moisture source — Inspected - - - Not inspected

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Treatment

Organism(s) to be controlled or prevented:

☑ Subterranean termites ☐ Drywood termites ☐ Wood-boring beetles ☐ Other: _____

Method: ☑ Liquid soil treatment ☐ Bait system ☐ Wood treatment ☐ Other: _____

Pesticide or device: Termidor SC EPA Reg. No.: 7969-210 Active ingredient: Fipronil 9.1%

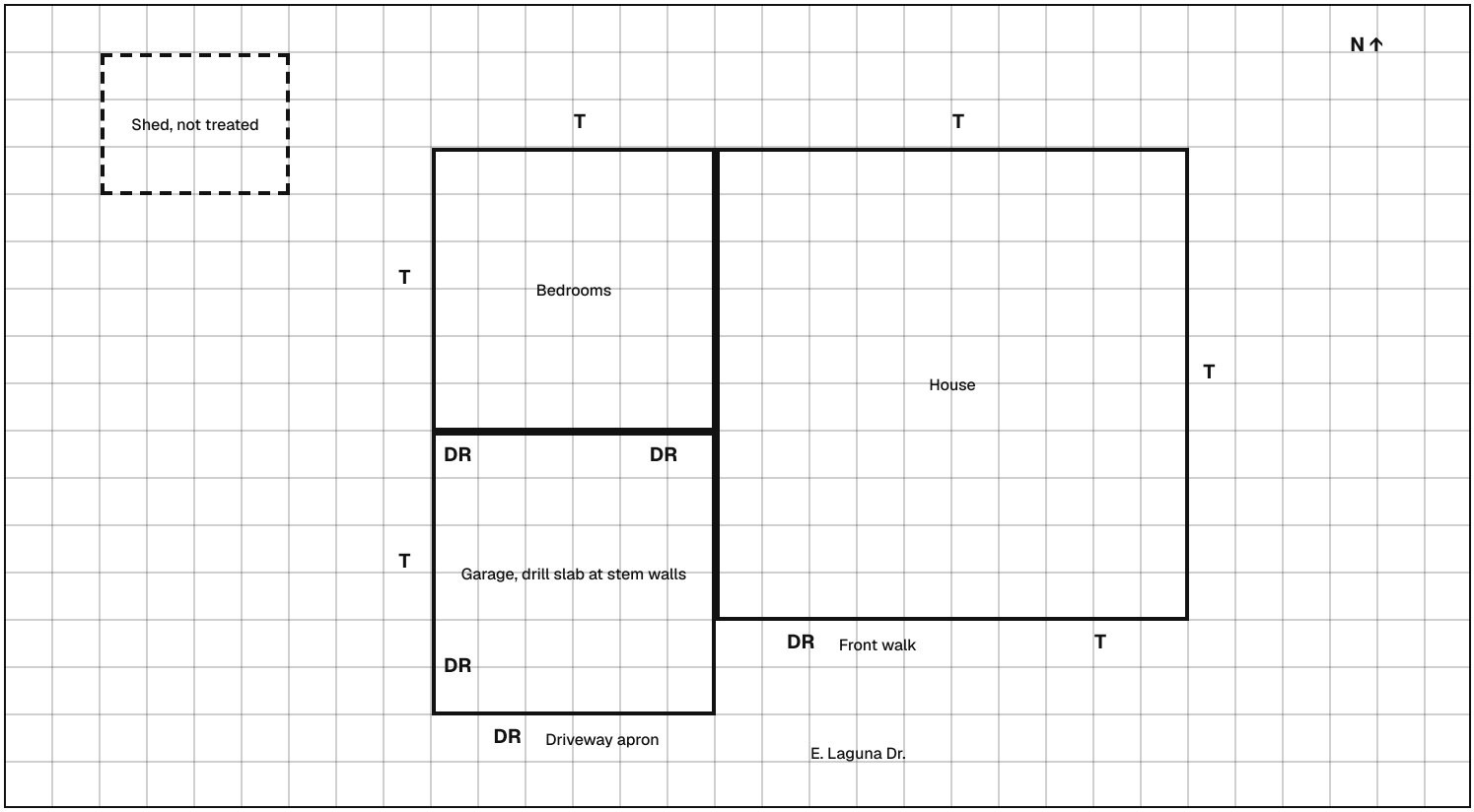
Finished dilution: 0.06% Approx. gallons: 120 Linear feet: 296 Bait stations: None

Work to be performed: Trench and rod about 180 ft of exterior foundation. Drill and inject under the driveway apron and front walk where they meet the foundation, about 44 ft. Drill the garage slab along the west, north, and east stem walls, about 72 ft. Holes no more than 12 in apart, patched with non-porous, non-cellulose material.

Repairs: None by the company. The owners' contractor will repair the drywall.

Diagram 2: Where treatment or repair will be done

Scale: 1 square = 4 ft



T Trench and rod **DR** Drill and inject **R** Repair ● Bait station ——— Treated - - - Not treated

Price

Treatment:	$1,450.00
Repairs:	$0.00
Total price:	$1,450.00

Payment terms: Due at completion, or paid through escrow at closing Treatment scheduled for: 10/12/2026

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Service agreement

Coverage: ☐ None ☑ Retreatment only ☐ Retreatment and repair, up to $ _____

Effective date (the date treatment begins): 10/12/2026 Term: 1 year

Renewable: ☑ Yes ☐ No Renewal fee: $195.00 per year Inspections: Once a year

Transfers to a new owner: ☑ Yes ☐ No

Transfer terms: Moves to the buyers at closing. No transfer fee.

Conditions and exclusions: Covers subterranean termites only, in the areas treated on diagram 2. Does not cover repair of termite damage, drywood termites, or the detached shed.

Terms

Delivered before treatment. The company gives a copy of this proposal to the person who requested it, or their designated agent, before treatment begins (A.R.S. 3-3632(B)).

Changes need a revised proposal. If the work changes, the company delivers a revised proposal in writing on page 4. It must be approved before the changed treatment is done (A.A.C. R3-8-308(I)(4)).

Warranty start. Any subterranean termite warranty in this agreement takes effect on the date treatment begins (A.A.C. R3-8-309(B)).

Not a promise against termites. Treatment lowers the risk of termites. It does not promise that they will never come back.

Hidden damage. The company is not responsible for damage that could not be seen at the inspection, such as inside walls or under floor coverings, unless the service agreement above covers repair.

Keep the treated soil in place. Tell the company before you regrade, pour concrete, add on, or dig next to the foundation. Work needed because the treated soil was disturbed may cost extra.

Not an inspection report. This proposal is not a Wood Destroying Insect Inspection Report. A proposal that does not identify an infestation is not a binding statement that wood-destroying organisms are present or absent (A.R.S. 3-3632(D)).

Records. The company keeps a record of the treatment and the name and quantity of the pesticide used for three years (A.R.S. 3-3632(F)).

Signatures

I received this proposal and the written recommendation on page 4 before treatment, and I accept the work and price it describes.

Inspector

Tomás Villarreal

Signature of the inspector

Tomás Villarreal — Printed name

77361 — License no.

10/08/2026 — Date

Accepted by

Gloria Marsh

Signature of person requesting treatment or designated agent

Gloria Marsh — Printed name

10/08/2026 — Date

Property address: 1426 East Laguna Drive, Tempe, AZ 85282 Date of proposal: 10/08/2026

Written recommendation

The certified applicator gives this written recommendation to the person requesting the proposal or treatment (A.R.S. 3-3632(C)).

Problem verified: Active subterranean termite infestation at the garage west stem wall, reported on WDIIR no. 26-1187 dated 10/06/2026.

Recommended treatment: Liquid soil treatment of the full perimeter with Termidor SC, as shown on page 2, to stop the active colony and protect the rest of the slab.

Other treatments and methods:

- [ ] Liquid soil treatment
- [x] Bait system
- [x] Spot or partial treatment
- [ ] Wood treatment
- [ ] Other: _____

About the other treatments: A bait system works more slowly on an active colony and needs station checks all year. A spot treatment at the garage costs less, but it leaves the rest of the foundation open to new entry.

Integrated pest management (IPM) methods:

- [x] Fix leaks and drainage at the foundation
- [x] Remove wood-to-soil contact
- [x] Keep soil below the stucco weep screed
- [x] Keep sprinklers and plants off the walls
- [x] Move firewood and wood debris away
- [x] Routine inspections and monitoring

IPM notes: Run the A/C condensate line away from the garage west wall. Turn the west planter spray heads off the stucco and trim the oleanders back. Swap the wood gate post for a metal one, move the firewood, and lower the planter soil below the weep screed.

Certified applicator

Tomás Villarreal
Signature of certified applicator

Tomás Villarreal — Printed name
10/08/2026 — Date

Received by

Gloria Marsh
Signature of person requesting treatment or designated agent

Gloria Marsh — Printed name
10/08/2026 — Date

Revised proposal

Use this part only if the work changes. The person who requested the original proposal, or their authorized agent, approves the revised proposal in writing before the changed treatment is done (A.A.C. R3-8-308(I)(4)).

Changes to the work: _____

Revised total price: _____ Date revised: _____

Revised by

Signature of certified applicator

Printed name — Date

Approved by

Signature of person requesting treatment or authorized agent

Printed name — Date